



**Codeifai – AGM 2025**

**the year to create global scalability**

# Codeifai a code for everyone and everything

Codeifai Limited (ASX: CDE) has pivoted to become a Brand Solutions technology group, developing and selling digital Brand Solutions focussed around QR codes with an almost endless range of applications.

CDE's solutions allow Brands to Connect Deeper, Faster, Smarter with their users.

Codeifai's SaaS products ConnectQR <sup>TM</sup> and ProtectCode <sup>TM</sup> provide a code for everyone and everything.





## CDE has pivoted to focus on QR code technology

Q1 Cash receipts



128% growth in Q1 2025 cash receipts on PcP

Material Science



Strategic review initiated & MIT license terminated

Margins



Gross Margins trending at 95%>

# Codeifai is set to become a rapidly scalability, highly profitable growth engine

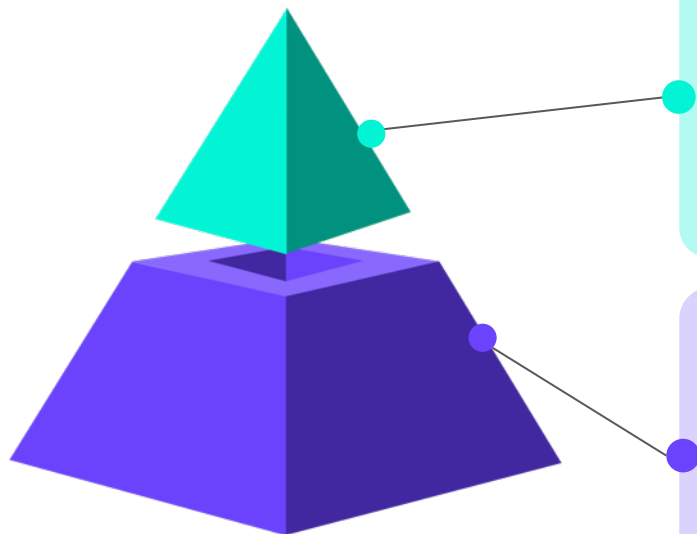
## What's changed internally?

- Developed and released ConnectQR
- Created digital transfer connectivity for all products
- Adapted ProtectCode to global DDRS market
- Staff Costs reduced by 60%YoY
- Monthly cash burn reduced to \$135k per month
- Strategic review of Material Science division
- MIT Patent agreement terminated saving circa \$100k p.a

## What's changed externally?

- Global embrace of QR technology post Covid
- QR codes now used for payment gateways
- Self Service SaaS means 24/7 customer signups
- Fraud in Recycling DDRS schemes increasing
- Growing importance of SEO / Meta / Google
- Digital Transfer technologies readily accepted
- QR codes now used for file transfers

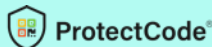
# ConnectQR has added enormous revenue potential



Enormous potential Market Size



MOQ 1 Million  
USD 0.01



Rules Based Brand Protection  
Double Redemption  
Consumer Engagement  
GS1 Market (Digital Link)

MOQ 1 Million  
USD 0.01



- **New Revenue Stream** a self serve SaaS model, the market is estimated to be valued at \*\$3.5B USD by 2033
- **Millions of potential users** self serve SaaS model works 24/7 with no need for a sales force
- **Subscription Self serve SaaS model** highly competitive feature led subscription based pricing

# Codeifai technology proven in new markets and geographies



## High Value Nutraceuticals

Henry Blooms' Phytologic  
Latest Australian manufacturer  
to adopt Track and Trace with  
BrandReporter



## Packaging Peru

- Minimum 4 million codes p.a.
- First codes invoiced in January 2024.
- As of April 2024, over 3M codes.
- Covering 53 different SKUs and 21 companies.
- Revenue over contract \$115k



## Recycling Industry

- Reverse Vending Machine solution initially for Kenya.
- Exclusive supplier for Africa.
- Potential A\$800k revenue p.a.
- Protects against double redemption.



## Heavy Industry/Mining

Safeguarding Rim -Lock's proprietary lock -nut system  
Where retainers and cases are marked for track n trace to ensure service continuity



## Gaming/Lottery

Smart -tab Systems LLC  
combats pull tab/instant lottery ticket fraud in the USA using CDE Tracer and OEM Module currently in regulatory approval stage





**ProtectCode** is a serialised QR code solution integrated with CDE's cloud-based platform, CDE Connect®. It transforms product packaging into a powerful tool for customer engagement and brand protection. ProtectCode provides unique QR codes for each product, ensuring authenticity and enabling advanced analytics.

With over 250 Million codes generated we are trusted by Brands

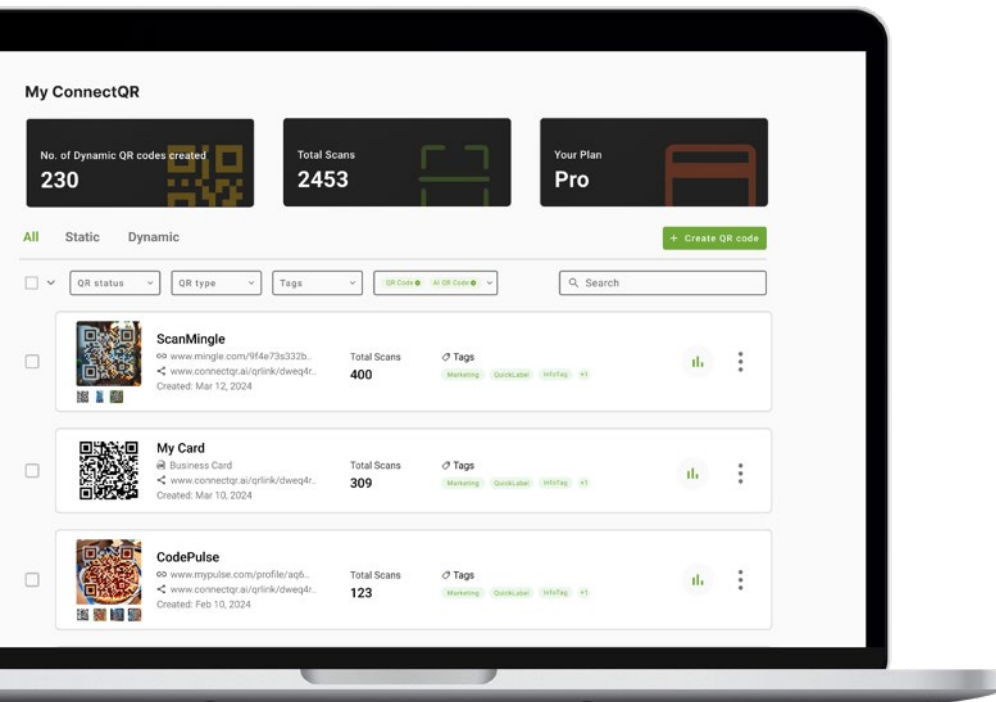
**max biocare**  
EVIDENCE-BASED • NATURAL • TRUST

**matthews**  
intelligent identification

**Nature One**  
dairy

Starting from MOQ 1M 0.01 (USD)









## ConnectQR

- Full commercial Launch April 2024
- Artificial Intelligence (AI) QR codes added May 2024
- We are ideally positioned to take a strong position in this market
- Always “On” to generate revenue 24/7
- SEO / Google / Meta based marketing
- Canva integration August 2024

Feature led pricing starting from US\$6 per month



## Codeifai's ConnectQR highly competitive in lucrative market

			
Static	Static	Static	Static
Dynamic	Dynamic	Dynamic	Dynamic Generative AI Serialised Track and Trace
Established 2019	Established 2018	Acquired QR generator 2021	Commercial launch April 2024
\$US28.4m annual <sup>(3)</sup>	\$US3.6m annual <sup>(1)</sup>	\$US74.4m annual <sup>(2)</sup>	

(1)<https://www.starterstory.com/stories/qrcode-tiger>

(2)<https://www.zoominfo.com/c/bitly-inc/352356162>

(3)<https://www.zoominfo.com/c/beaconstac-inc/363443224>

# First significant integration is with Canva

## More to come!



# Ready to ride coming wave in global packaging



Brands will shift from 1D to 2D codes driven by GS1 global standards



The global packaging market is expected to grow to USD 1.33 trillion by 2028 (CAGR of 3.89%)(1)



More than 1 billion products have a 1D barcode which gets scanned over 10 billion times each day(\*)



ConnectQR is strategically positioned to capitalise on this industry shift

(\*) <https://www.mordorintelligence.com/industry-reports/global-packaging-market#:~:text=The%20Packaging%20Market%20size%20is,markets%2C%20and%20changing%20ownership%20dynamics>  
(1) <https://www.gs1.org/about-gs1/year-review>

# Board and Management



## John Houston

Chairman and Founder

55 years' of building successful businesses across the globe.

- Built the US\$2 billion Greenfield mobile phone company  
Operated a US \$350 million EBIT telecommunications company.



## George Su

Non-Executive Director

Over 30 years' Business experience in the Asia-Pacific region

- Chief Executive of Richlink, servicing ultra-high-net-worth Chinese investors. Former head of the Australian operations of China's largest investment bank, CITIC Securities.



## Colin Turner

Non-Executive Director

Colin Turner has served as a director of both private and ASX listed entities.

- Served as the Chairman of the audit committee of an ASX listed entity. Colin is an experienced Accountant with experience across many industry verticals.



## Martin Ross

Chief Operating Officer

A successful business builder and brings years of experience.

- Oversees the sales and marketing department operations for CDE. A background in business operations and strategic planning has allowed Martin to successfully lead teams, drive growth, and improve efficiency.

# Key Contact Information

## John Houston

Executive Chairman and CEO

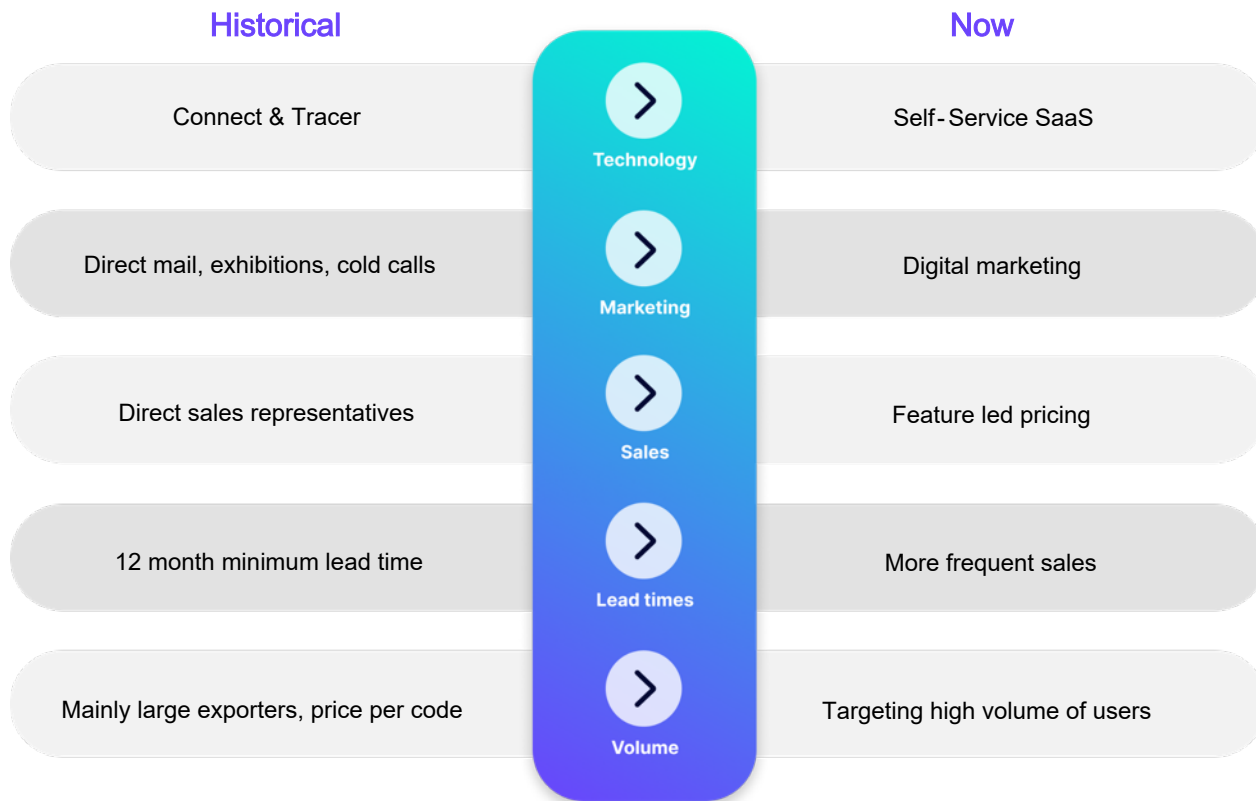
## Martin Ross

Chief Operating Officer

## Email

[investors@codeifai.com](mailto:investors@codeifai.com)

# Codeifai digital first slashes cost of doing business





# Fraud in Digital Deposit Recycling market has emerged globally

Example <sup>(1)</sup>: California January 2022.

- Deposit Refund Scheme saw losses of at least US\$200m
- Fraud investigations revealed the same containers redeemed multiple times

## The solution: Codeifai's ProtectCode

(1) <https://bottlebillreimagined.org/wp-content/uploads/2022/03/Factsheet-PREVENTING-FRAUD.pdf>

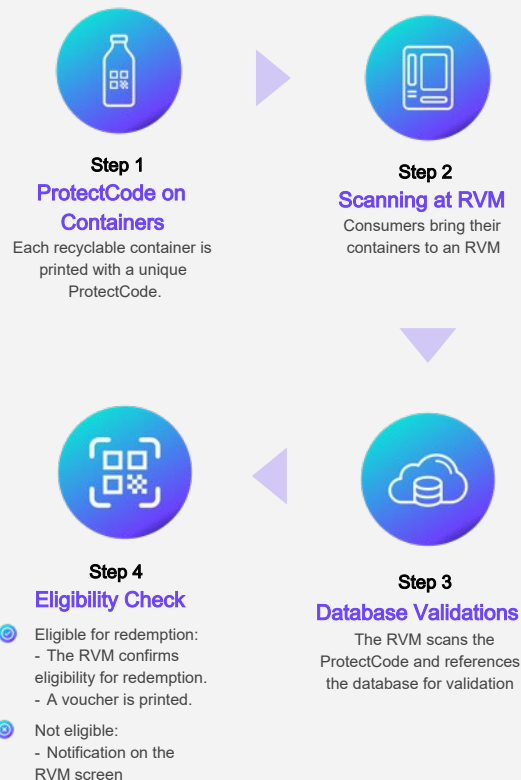


# Challenge: Fraud in Deposit schemes

## Our Solution: Codeifai's ProtectCode™

Codeifai's ProtectCode™ technology offers Ecocan a robust solution to this problem. Here's how it works:

1. **Unique Serialisation** : Each beverage container is marked with a unique, serialised ProtectCode™ at the point of manufacture
2. **Integration with RVMs** : The serialised ProtectCode™ are integrated with Reverse Vending Machines (RVMs). These machines read and record the unique codes when containers are returned along with other information needed by the regulatory authorities.
3. **Fraud Prevention** : The system ensures that once a container is redeemed, its code is logged and cannot be used again, thus preventing double redemption.
4. **Data Capture** : The technology simultaneously captures data on redeemed containers, providing valuable insights for managing the recycling chain efficiently.

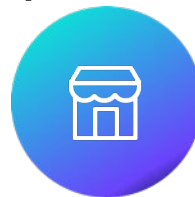


## Wrap up



### ConnectQR sales model

Launch Product Offering Q1 2024



**Further sales expansion** through existing reseller channels ( CDE China, Korea & Channel Partners in



### Regulatory approval being sought to implement CDE

Tracer into the large gaming and lottery sector

Smart-tab  
Systems LLC



### Sales growth and technology

**implementation** through subsidiary companies of CDE's large, established partners and customers - unlocking brand integration opportunities



**Ongoing work with manufacturers** to integrate CDE's technology into existing hardware for use in multiple sectors



**Ongoing expansion** into new sector verticals and additional international market entries to drive sales