

Q1 FY26 Result Presentation

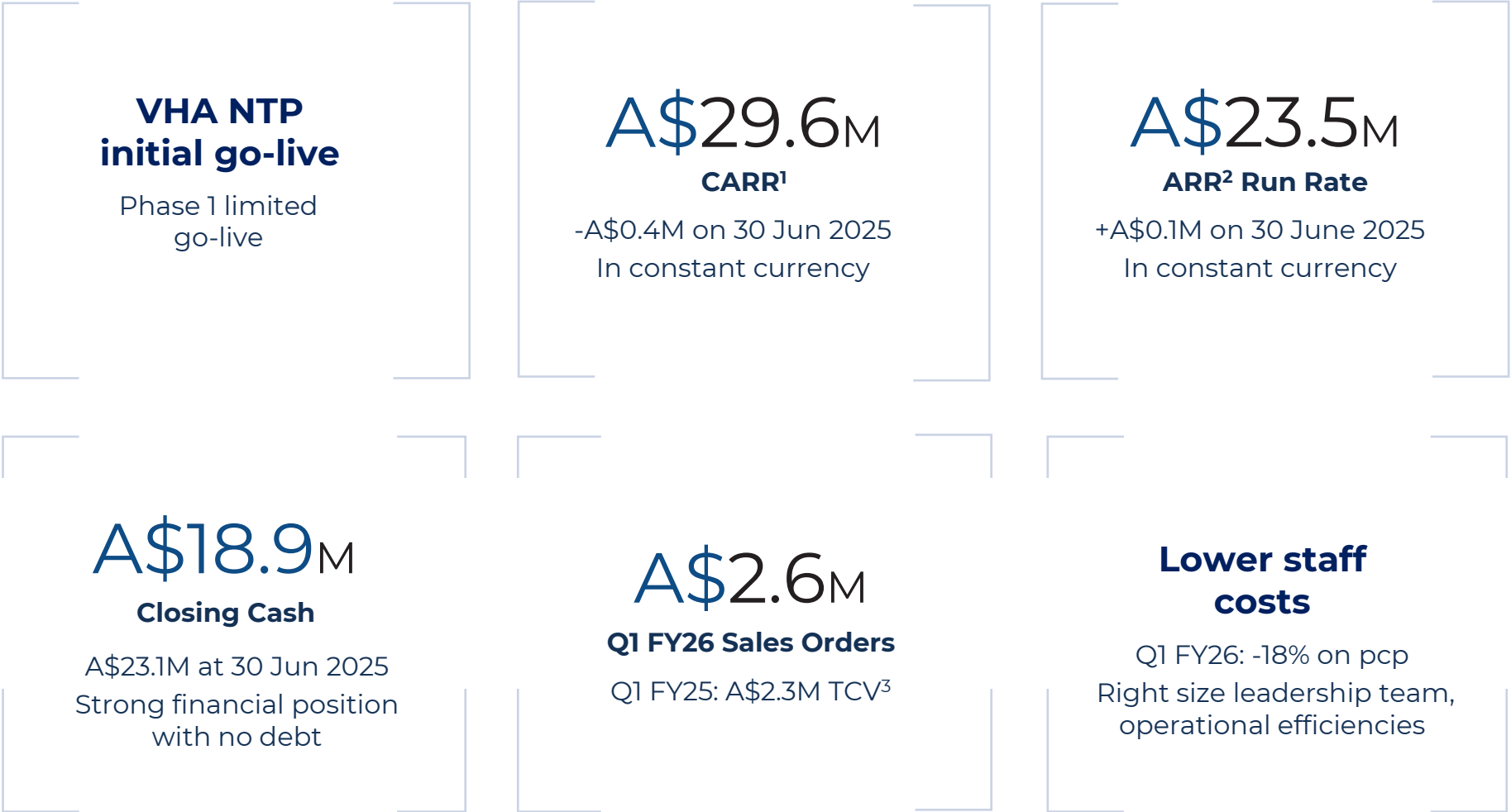
31 October 2025

Mach7 Technologies delivers
advanced image data management
and diagnostic viewing solutions
to healthcare organisations
worldwide.

Q1 FY26 Financial Highlights



Reset quarter as we begin to execute a full commercial transformation.

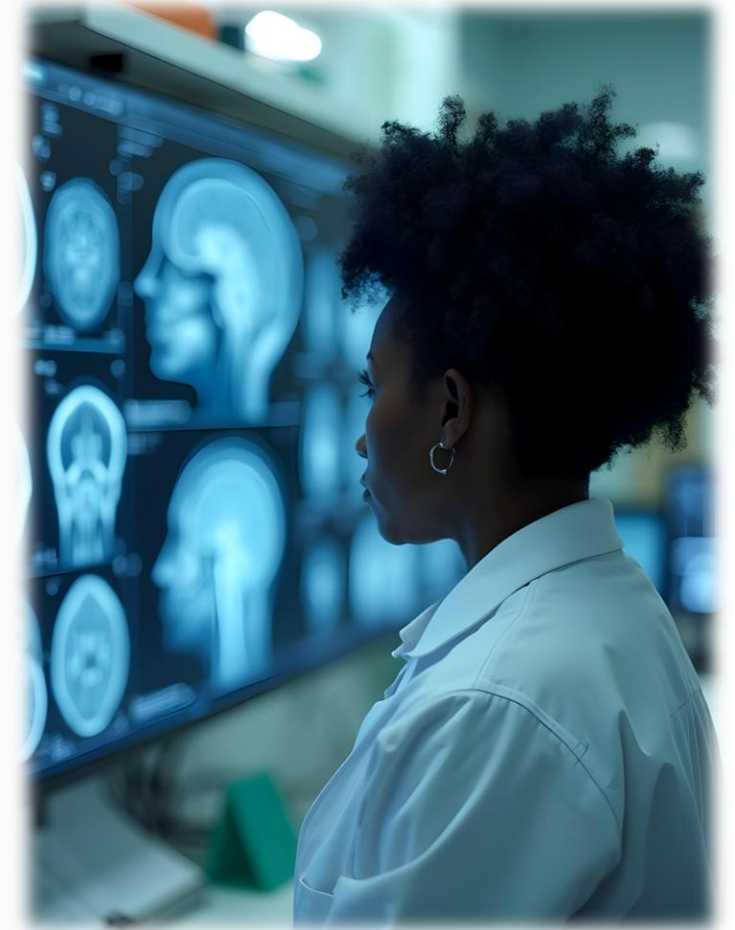


1. CARR: Contracted Annual Recurring Revenue; 2. Annual Recurring Revenue (ARR) Run Rate is calculated by annualising the revenue earned from Subscription and Maintenance and Support fees; 3. Total Contract Value (TCV). Q1 FY25 sales orders are in constant currency.

Strategic directions

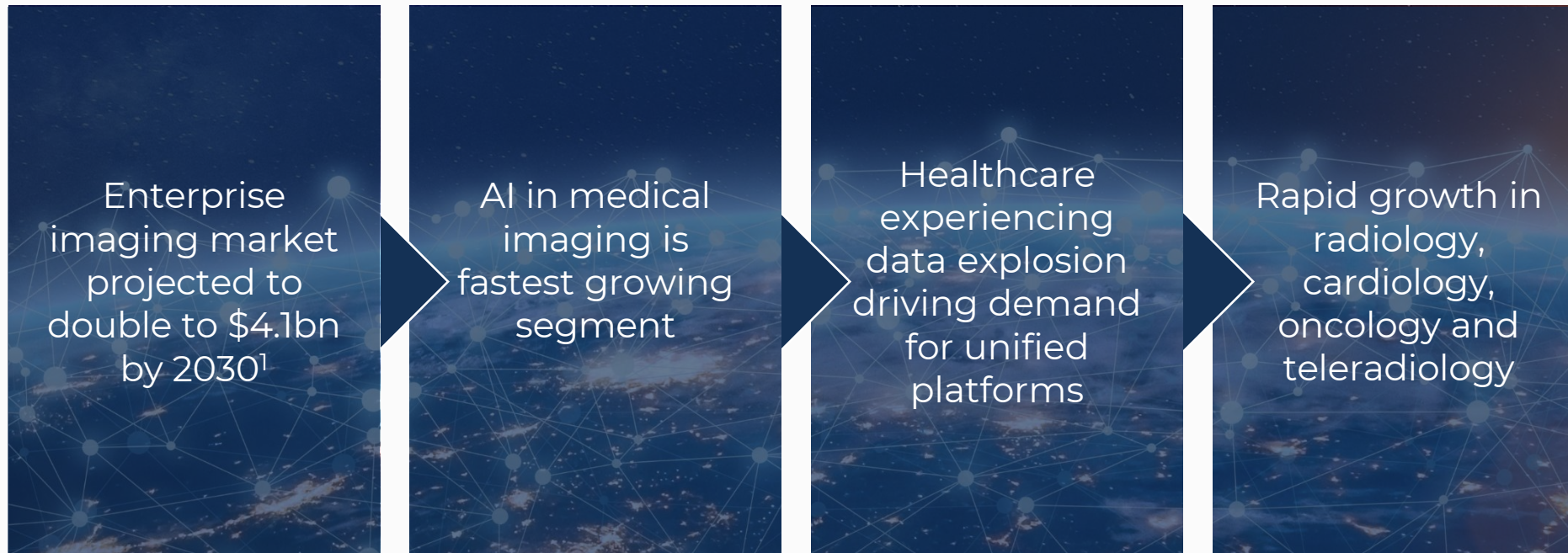
From archive to architecture.

- ① The imaging industry is undergoing rapid change, costs are soaring, talent is scarce, and data silos persist. Agentic AI is emerging as the catalyst for efficiency, innovation, and opportunities for Mach7 to capture market leadership.
- ② Mach7's mission is simple: connecting images, people, and insights, advancing care today and activating the power of AI now.
- ③ Building the foundation for intelligent imaging ecosystems, empowering customers to deploy AI and embedding intelligence across our platform to deliver unmatched interoperability, scalability, and value.
- ④ Dynamic Operating Model aligning strategy, structure, technology, and talent. A performance culture built on accountability, agility & results.



Market opportunity

Uniquely positioned to capitalise on VNA architecture, AI-ready interoperability and price-to-performance advantage.



1. Source: MarketsandMarkets.com

Product and innovation roadmap



New architecture launch

Enable Agentic AI through open APIs that unify data flow, empowering providers to deploy AI & achieve data independence.



eUnity expansion

Evolution of eUnity into a full tele-imaging platform, uniting radiology, advanced visualisation, and pathology for real-time collaboration and distributed diagnostics.



Additional capabilities

Embedding telemetry and AI-driven optimisation across deployments to enable predictive maintenance, capacity forecasting & more.



Asia: from quiet outpost to strategic growth engine

- ① Establishing a low-cost innovation hub.
- ② Capitalising on VNA growth in Asia and the Middle East leveraging our impending CE Mark and regional position for capital sales in enterprise and government opportunities globally.
- ③ Establish strategic beachhead for expansion and innovation, enabling AI readiness, interoperability, and platform innovation.
- ④ Founder Ravi Krishnan re-engaged, bringing renewed focus, innovation energy, and deep regional insight to accelerate growth.



Operating model and framework



Purpose and Value Agenda

Purpose anchors decisions to improve patient care; value agenda aligns resources to customer outcomes and monetisation models.



Organisational Structure

Structure empowers accountable mission teams supported by AI-enabled execution, restructured functions, and global delivery hubs.



Leadership and Governance

Leadership expectations drive ownership and rapid decisions; governance ensures alignment through regular executive reviews.



Technology and Security

Technology adoption accelerates automation and AI use; cybersecurity measures protect data integrity and compliance.



Source: McKinsey performance framework.

Commercial transformation and innovation



Driving profitable growth through innovation, execution and accountability.

- **Comprehensive leadership refresh** – Realigned leadership to boost execution, innovation and sustainable growth with sharper focus and accountability.
- **Commercial transformation** – Overhaul of sales, customer success and product teams to align with customer value and growth goals.
- **Innovation and operational strategy** – Chief Innovation Officer (CIO) unifying product and development, Asia and North America to accelerate innovation.
- **Cost efficient global hubs** – Expanding cost-efficient hubs in Waterloo and Malaysia.



Transforming our customer engagement



Flight Crew - revitalising how Mach7 serves its customers and partners.



One multi-disciplinary customer designated team



Led by Advocate for Customer Experience (ACE)



Clear accountability improves support response time



Delivers consistent Mach7 experience



Stronger relationships provides greater continuity



Drives *Mach7 Loop*



Mach7 CLIMBS culture code

Culture is the execution engine of our strategy.



Customer First Principle



Learn and Grow



Innovate for Impact



Minimise complexity and move



Build with ownership



Sell and grow together



Outlook



Mach7 is well positioned to execute its strategic ambitions with a refreshed leadership team driving technical, cultural, and operational changes.

We strive to reshape how imaging data powers healthcare and to translate innovation into financial performance.

Financial discipline remains central with a focus on operating cashflows and accelerating towards profitability.

While it remains on foot, Mach7 has paused activity in the on-market share buy-back program pending completion of the strategic review.

More details on the growth strategy including FY26 guidance will be provided at the 2025 AGM.

Contact Us

Investor Relations, Mach7

Françoise Dixon
+61 (0) 412 292 977
ir@mach7t.com

Registered Office: Suite 2, Level 11, 385 Bourke St,
Melbourne, VIC 3000

This document was authorised for release to the
ASX by Teri Thomas, Managing Director and Chief
Executive Officer

Mach7 Technologies

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“Forward looking” statements



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